

14



Secot

Voluntariado Senior
de Asesoramiento Empresarial

Declarada de Utilidad Pública

“The Seniors at SECOT were the ones who helped us really understand the world of Patenting and helped us design a feasible business plan in order to begin our final stage, the search for financing”.

Enrique Gordillo, Gor-Air.
SECOT Madrid.

“SECOT makes you weigh out the pros and cons, replan the original idea, figure out how to reach clients, pricing, costs and how to sell etc.” They really call things by their name with practical hands on advice not theoretical advice .They thoroughly study your ideas as if they were you. That is the key: They counsel you keeping your particular idea in mind not in a generic manner”.

José Fonseca, Ambisens.
SECOT Valladolid.

“In 2011 with the help of SECOT we went from having a hobby to starting a real business with the birth of Brott Barcelona. We were able to learn about and experiment in the fashion and product design sectors”.

Marc Velasco y Marta Huguet, Brott Barcelona.
SECOT Barcelona.

“We have learned a great deal from the meetings and interviews that have been made available to us by SECOT Jaen. We greatly benefitted from their experience in the start-up stages and also gained a lot of positive feedback from the contacts they provided for us who were active in the market. We have also been able to collaborate and get support from other members of SECOT whose business complimented ours at particular times”.

María Molero y Juan Molina, Cortijo Spiritu Santo.
SECOT Jaen.

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www.secot.org

Design and layout artist
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“

The world is only divided
into three continents:
That of the needy, that of
the indifferent and that of
solidarity”.

A Letter from the President



RAFAEL PUYOL ANTOLÍN PRESIDENT OF SECOT

For the first time I have the honour of presenting our Annual Report for the year 2014, a year of historic celebration for the Association.

I would like to dedicate my first words to all of those who believed in SECOT as the driving force in the intergenerational relations for the creation and preservation of jobs. I would like to congratulate them.

Secondly, I would like to express my gratitude to the Board of Directors, Presidents of honour, to the Founding President and all the Members of Secot, for having deposited their faith in me and my professional experience throughout the years by entrusting me to preside this Association. I was appointed in January 2015 and since then I have had the constant support of all the legal bodies,

management team, and the recently appointed General Secretary formed by the Seniors Rafael Fernandez-Almagro and Jose Maria Llorente.

In the corresponding Board of Directors meeting Carlos Garcia Cebrian, Treasurer of the Association, clearly presented the positive results achieved by SECOT on this year's agenda. He pointed out the contributions we acquired from various important agreements: MAPFRE Foundation, with the programme Access to Self-employment, Yuzz funded by Santander Universities, Entrepreneurs Fund funded by Repsol, ESADE, Vodafone Foundation, and last of all, the agreement signed with the Rafael del Pino Foundation for the Secot School of Entrepreneurs. Likewise the important contributions made by the multiple and diverse agreements signed

with city councils and local businesses were also mentioned. We also would like to welcome two new Associate Sponsors, La Caja Rural de Castilla La Mancha and Bankia, as well as the new delegation in Mallorca, Secot Balears.

This fiscal year has closed with a light deficit due to external factors, not related to our operation. In accordance with other fiscal years we have maintained diversification in our sources of funding and financing. More than 60% of the funding of the Association comes from the private sector, allowing us to maintain more independence and economic feasibility.

Secot bears four seals which give credibility to our Association: The BDO Auditors Economic Audit Seal, The Fidelity Foundation Seal, The Quality Seal on behalf of Aenor, and the Adherent Strategy of Entrepreneurship and Young Employment Seal by the Ministry of Employment and The Social Security. And regarding our European presence, we will continue to be a part of The Confederation for European Seniors, CESES, based in Brussels, and will be participating in the European gatherings held under the name "Future Meets Experience" which are being organized.

I would like to finish this letter by also expressing my gratitude to all the members, the Presidents of the Delegations, the Associate Sponsors, the Attached Members and the Associates and very especially to His Majesty The King Juan Carlos who best expressed the true DNA of SECOT in the Celebration of the 25th Anniversary held in the Royal Palace of El Pardo, His last public act before abdicating where he described us as: "A generous, charitable, and voluntary business initiative".

PRESIDENT OF HONOUR

His Majesty The King Juan Carlos

MEMBERS

Luis A. Aires Dupre

President BP Spain

Cesar Alierta Izuel

President of the Telefonica Foundation

Miguel Antoñanzas Alvear

President E.ON Spain and Italy

Juan Luis Arregui Ciarsolo

President of The ENCE Business Group

Amalia Blanco Lucas

General Director of Communications and
External Relations for Bankia

Antonio Brufau Niubo

President of the Repsol Foundation

Rafael de Icaza y de la Sota

President of the Vizcaina Aguirre Foundation

Monica de Oriol e Icaza

President of Honor of SECOT and of the
Circulo de Empresarios

President of the group Seguriber-Umano

Carlos Maria de Palacio y Oriol

Legal Representative of the TALGO
Foundation

Jose Joaquin de Ysasi-Yasmendi y Adaro

President of Honor of SECOT

Juan Ignacio Entrecanales Franco

Vicepresident of Acciona S.A.

Salvador Fernandez Lopez

Managing Director at Wolters Kluwer Spain S.A.

Enrique Fernandez Miranda

President of the Price Waterhouse Coopers
Foundation

Leopoldo Fernandez Pujals

President of Jazztel Telecom S.A.U.

Fernando Frances Pons

President of Everis

Lucila Gomez de Baeza Tinture

Founder President of SECOT

Andres Gomez Mora

President of The Caja Rural Foundation for
Castilla-La Mancha

rg.
2/01



S.M. el Rey, accediendo a la petición que tan
amablemente Le ha sido formulada, ha tenido a bien
aceptar la

PRESIDENCIA DE HONOR

del "CONSEJO PROTECTOR DE LA ASOCIACIÓN
SENIORS ESPAÑOLES PARA LA COOPERACION
TÉCNICA -SECOT-".

Lo que me complace participarle para su
conocimiento y efectos.

PALACIO DE LA ZARZUELA, 2 de enero de 2001

EL JEFE DE LA CASA DE S.M. EL REY,

Firma del Jefe de la Casa de S.M. el Rey

SR. PRESIDENTE DE SECOT.

MADRID

Francisco Gonzalez Rodriguez

President of Banco Bilbao Viscaya
Argentaria S.A.

Blanca Hernandez Rodriguez

President of Ebro Food Foundation

Francisco Iborra Miralles

President of Asisa

Javier Targhetta Roza

CEO Atlantic Copper

Alfredo Mahou Herraiz

President of the Mahou-San Miguel
Foundation

Manuel Marin Gonzalez

President of the Iberdrola Foundation

Francisco Menor Monasterio

Director of the ACS Foundation

Antonio Nuñez Tovar

Vicepresident of Mapfre

Virgilio Oñate de Mora

President of Honour of SECOT

Jesus Paños Arroyo

President of the Official School of Building
Contractors and Architects of Madrid

Eva Piera Rojo

Director of Institutional Relations for the
Banco Bilbao Vizcaya Argentaria S.A.

Borja Prado Eulate

President of Endesa

Fernando Querejeta San Sebastian

President of IDOM

Matias Rodriguez Inciarte

Vicepresident of Segundo Banco Santander

Antonio Rodriguez-Pina Borges

President and CEO of Deutsche Bank in Spain

Angel Ron Guimil

President of Banco Popular Espanol

Fernando Ruiz Ruiz

President of Deloitte

Luis Alberto Salazar-Simpson

President of Orange

Leonardo Sanchez-Heredero Alvarez

President of Bosques Naturales

William Van Dyke

Citi Country Officer, Citibank International
PLC

Javier Vega de Seoane Azpilicueta

President of the DKV Group and President of
the Circulo de Empresarios

Richard Weissend

President of Heineken Spain

Pending designation

Chamber of Commerce of Spain

FOUNDER-PRESIDENT

Lucila Gomez de Baeza Tinture

HONORARY COMMITTEE

Rafael Termes Carrero (†)

Eugenio Marin Garcia Mansilla

PRESIDENTS OF HONOUR

Jose Joaquin de Ysasi Ysasmendi y Adaro

Virgilio Oñate de Mora

Monica de Oriol e Icaza

PRESIDENT

Rafael Puyol Antolin

DEPUTY PRESIDENTS

Carlos Alvarez Gimenez

Maria Benjumea Cabeza de Vaca

Antonio Cumellas Roca

Chamber of Commerce of Spain

TREASURER

Carlos Garcia Cebrian

MEMBERS

Angel Durandez Adeva

Philippe Dillmann Balladur

Joaquin Ruiz de Castroviejo Ruiz-Canela

Daniel Cañardo Blasco

Monica de Oriol e Icaza

Cesar L. Valdes Alvarez

Jose Luis Ciria Pacheco

Fernando Jornet Anson

Joaquin del Pino y Calvo-Sotelo

Socorro Viada Fernandez- Velilla

Tomas Calleja Fernandez

Federico Pellicer Bambo

Gabriel Tirapu Diaz

Trinidad Vega Gil

MAIN OFFICE TEAM

General Secretaries

Rafael Fernández Almagro-Lozano

José María Llorente Gozalo

Technical and Administrative Director

Begoña Morera Herranz

Director of Institutional Relations

Carmen Aleman Lain

Communication

Miriam Gil Bueno

Administration

Concepcion Navas Garrido

C Certifications and other credentials

SECOT strives to be highly competitive and transparent in all of its areas of activity thereby applying all necessary Quality Control Procedures in order to provide the best service possible to those whom they advise and are committed to, as well as to comply with the applicable norms and legislation.

For several years we have implemented a management system based on the norms of UNE EN ISO 9001:2008. This system is certified by AENOR and guarantees that the application of all procedures in all our areas of activity are in compliance as well as all of those derived from or acquired by contract obligations. ●



Certificado del Sistema de Gestión de la Calidad



ER-1074/2005

AENOR, Asociación Española de Normalización y Certificación, certifica que la organización

SENIORS ESPAÑOLES PARA LA COOPERACIÓN TÉCNICA

dispone de un sistema de gestión de la calidad conforme con la Norma UNE-EN ISO 9001:2008

para las actividades: Asesoramiento empresarial a personas, instituciones y/o empresas y grupos de empresas, entidades sin ánimo de lucro, nacionales y extranjeras, públicas y privadas. Impartición de formación no reglada para capacitación empresarial y profesional.

que se realizan en: CL GENERAL ORÁA, 39 3ª PLANTA. 28006 - MADRID
CL QUINTANA, 11. 33009 - OVIEDO (ASTURIAS)
AV DIAGONAL 452-454, 1º. 08006 - BARCELONA
CL PIE DE LA CRUZ, 19 3º. 46001 - VALENCIA

Fecha de primera emisión: 2005-07-07
Fecha de última emisión: 2014-07-07
Fecha de expiración: 2017-07-07

AENOR
Asociación Española de
Normalización y Certificación

Avellino BRITO MARQUINA
Director General de AENOR

AENOR

Asociación Española de
Normalización y Certificación



FUNDACIÓN LEALTAD

CERTIFICADO DE EVALUACIÓN DE LOS PRINCIPIOS DE TRANSPARENCIA Y BUENAS PRÁCTICAS DE LAS ONG

Madrid, 9 de abril de 2014

La Fundación Lealtad, organización independiente y no lucrativa, ha realizado una evaluación a SECOT sobre el grado de cumplimiento de los Principios de Transparencia y Buenas prácticas de acuerdo con el informe voluntariamente suministrado por la organización.

El periodo analizado comprende los ejercicios 2010, 2011 y 2012. El resultado de la evaluación se encuentra disponible para consulta gratuita en las páginas web www.fundacionlealtad.org y www.qualtransparenciaong.org.

Los 9 Principios de Transparencia y Buenas Prácticas analizados son los siguientes:

- Principio de Funcionamiento y Regulación del Órgano de Gobierno.
- Principio de Claridad y Publicidad del Fin Social.
- Principio de Plenificación y Seguimiento de la Actividad.
- Principio de Comunicación e Imagen Fiel en la Información.
- Principio de Transparencia en la Financiación.
- Principio de Pluralidad en la Financiación.
- Principio de Control en la Utilización de Fondos.
- Principio de Presentación de las Cuentas Anuales y Cumplimiento de las Obligaciones Legales.
- Principio de Promoción del Voluntariado.

La Fundación Lealtad no pretende realizar una auditoría, ni hacer juicios de valor, sino únicamente evaluar, sin coste económico alguno para la entidad, el cumplimiento o incumplimiento de los citados principios, elaborados por la propia Fundación.

Este certificado de evaluación estará en vigor siempre que los resultados del análisis de transparencia buenas prácticas 2010-2012 de SECOT se encuentren publicados en las páginas web www.fundacionlealtad.org y www.qualtransparenciaong.org.

Patricia de Roda
Directora General
Fundación Lealtad



D Management Report

SECOT

SECOT stands for Seniors Españoles para la Cooperación Técnica (“Spanish Seniors for Technical Cooperation”) is a non-profit organization founded in 1989 and declared of public interest in 1995. It was promoted by the Círculo de Empresarios (Business Roundtable of Spain), and was later joined by Cámaras de Comercio (the Chamber of Commerce of Spain) and Acción Social Empresarial (Social Action Businesses).

The main objectives of the Association are to advise and train people, small businesses and nonprofit entities in all areas of business management. The main targets are young entrepreneurs, those who have been unemployed for long periods of time, and other groups in danger of social exclusion who would like to become or stay active in the work

force. This task is carried out effectively by the Seniors who are retired or pre-retired professionals who have previously occupied positions of great responsibility in important businesses. They do this voluntarily therefore making no income for their work. In this manner they are passing their knowledge and experience on to those who need it and by doing so are contributing to society which proves to be very rewarding for them.

Presently SECOT has 1.400 Associates. More than 1.100 of them are Seniors distributed throughout 25 provinces with existing branches. Financing is made possible by the generous donations of its members, Seniors, Associate Sponsors, Attached Members and all the Associates. Other contributions and/or donations are public and private entities

who require services from the Association and with whom Collaboration Contracts are established.

For 26 years since the Association was founded SECOT has worked with zeal to allow small businesses to remain in the market and has helped many entrepreneurs bring forth their business projects turning them into running businesses. In summary they have helped create jobs and maintain job positions.

These accomplishments deserve recognition. From the very beginning and until now we have had the support and sponsorship of His Majesty The King Juan Carlos, who holds the Presidency of Honour, for which we would like to express our deepest gratitude.●

MAIN LINES OF ACTIVITY

Consulting

Technical business consulting is implemented for entrepreneurs, small businesses and nonprofit organizations.

Projects

Individual projects are carried out specifically tailored to the specific contracts taken on with public and private sectors. These projects include mentoring activities.

Teaching & Training

Ideas related to the development and encouragement of the spirit of entrepreneurship and the extension of careers, aging in an active manner, and the promotion of intergenerational relations.

Seminars and Conferences

The creation of seminars to prepare for retirement, studies and publications, training and mentoring.

Think Tank

Ideas related to the development and encouragement of the spirit of entrepreneurship and the prolongation of careers, aging in an active manner, and the promotion of intergenerational relations.

- **eSemp** teaches and trains entrepreneurs through the courses given in the SECOT School for Entrepreneurs.

MISSION

- To create and maintain jobs through the development of the spirit of entrepreneurship.
- To offer retired Seniors the opportunity to remain active by transmitting their much valued knowledge and experience to others such as entrepreneurs, small businesses, and nonprofit organizations who can benefit from their expertise.

VISION

- To be recognized as the leading nonprofit independent Association in Spain for voluntary business consultants whose members are retired or early retired Seniors.

VALUES

- Independence
- Volunteering
- Social Compromise
- Professionalism
- Loyalty
- Legality

D Management Report

MEMBERS OF SECOT

	New Members (1)	Total (2)
Seniors (full members)	112	1.153
Associate Sponsors	1	38
Attached Members	4	135
Collaborators	22	118
Founding Members	-	36

(1) As / of 1.1.2014 to 31.12.2014

(2) As / of 1st of May

STILL GROWING: NEW SECOT BRANCH IN MALLORCA



SECOT Balears, after having signed a contract with the Chamber of Commerce, Industry, Services and Navigation of Mallorca will have their headquarters at this location. SECOT has had the support of this institution from the very beginning, through the recruitment and support of the Seniors who offer their insight experience and expertise in a voluntary manner to entrepreneurs, institutions, social entities and businesses. The service is open to businesses and entrepreneurs who would like to be advised as well as to Seniors who would like to volunteer and join the project. .

SECOT Balears. Chamber of Commerce of Mallorca. Address: Estudi General, 7. 07001 Palma de Mallorca | Tlf: 971 710 188 ext.226 | balears@secot.org

CLUB

Objective:

To promote networking amongst the entrepreneurs and businesses who are receiving business consulting from the Seniors of SECOT.

Beneficiaries:

All those who are receiving consulting from SECOT who would like to participate in the activities developed by the Association, thereby creating a community of professionals with common interests. .

NEW MEMBER SPONSORS 2014



Bankia: Became new Associate Sponsor in May of 2015.

WEB

Each year SECOT continues to grow with the hopes that our Seniors are more and more active in their business counseling in benefit of the development of businesses in our country. Communication is therefore a top priority. That is why our web page is totally updated:

The screenshot shows the SECOT website's main page. At the top, there's a search bar and social media links. The header features the SECOT logo and the text 'Voluntariado Senior de Asesoramiento Empresarial'. Below the header, there's a menu with options like 'Inicio', '¿Qué Es?', 'Sala de Prensa', 'Ej. Asesores', 'Únete', 'Delegaciones', and 'Zona Infancia'. A banner for 'Raúl Pujol, nuevo Presidente de SECOT' is displayed. The page includes several video thumbnails and text boxes about the organization's services and events.

Sessions

83.582

Users

62.587

Pages visited

183.686

Pages/session

2,20

Duration of session

00:01:55

% new sessions

73,51

SOCIAL NETWORKS



FACEBOOK

1.706 Fans

TWITTER

@Secot_

2.122 followers and 3.171 tweets

@eSemp_SECOT

425 followers y 769 tweets

YOUTUBE

Private channel:
youtube.com/user/SECOTseniors

NEWSLETTER «SENIOR ONLINE»

Seniors Online is a monthly periodical that has been published online since 2005. It presently has over 5500 subscriptions and an average of 4.300 monthly downloads.

MEDIA BROADCASTING

Press

91 Publications

Radio

30 Interventions

Television

10 Participations

Web

7 reviews and publications on the web.
40 stories and 64 appearances on public media publications in www.secot.org

D Management Report

DISTRIBUTION OF SENIORS BY DELEGATIONS

	2014 (1)	march 2015
Alava	1	14
Alicante	-	12
Aragon	2	73
Asturias	6	62
Balears	12	13
Barcelona	13	197
Cantabria	-	17
A Coruña	2	40
Girona	1	35
Granada	4	34
Guipuzcoa	-	17
Jaen	1	21
Jerez F.	2	25
Leon	10	31
Lleida	1	11
Madrid	16	225
Malaga	3	18
Murcia	3	15
Navarra	-	7
Rioja	5	11
Sevilla	3	46
Tarragona	6	37
Tenerife	-	6
Valencia	11	74
Valladolid	7	47
Vigo	-	18
Vizcaya	3	47
Total	112	1.153

DISTRIBUTION OF SENIORS ACCORDING TO LEVEL OF EDUCATION

Bachelor's Degree/Engineering	56.8%
Associate's Degree/Technical Engineering	26.13%
Doctorate Degree	5.48%
Middle School/Technical Training Degree	5.91 %
High School/Superior Technical Training Degree	5.16%
Primary Studies	0.52%

PROFILE OF APPLICANTS

Age	%	2014	2013	2012
18 to 35	49,68	1.592	1.324	1.599
36 to 45	31,67	1.015	873	847
46 to 60	13,67	437	400	251
More than 60	4,98	159	209	35
Total		3.203	2.806	2.732

	2014	2013	2012
Males	1.742	1.189	1.607
Females	1.461	1.617	1.125
Total	3.203	2.806	2.732

CONSULTING PROJECTS 2014

Feasibility	2.094
Diagnosis	482
Innovation	112
Total	2.688

ONLINE REQUESTS

2014	1.256
2013	1.293
2012	677

LOCATION OF REQUESTS BY PROVINCES

Province	No. of requests	%
Madrid	716	57.01 %
Barcelona	102	8.12 %
Valencia	59	4.7 %
Murcia	24	1.91 %
Malaga	24	1.91 %
Granada	22	1.75 %
Sevilla	21	1.67 %
Valladolid	18	1.43 %
Asturias	17	1.35 %
Alicante	17	1.35 %
Cadiz	15	1.19 %
Other countries	14	1.11 %
Jaen	14	1.11 %
Toledo	13	1.04 %
Castellon	12	0.96 %
Tarragona	12	0.96 %
Vizcaya	11	0.88 %
Zaragoza	11	0.88 %
A Coruña	9	0.72 %
Pontevedra	9	0.72 %
Almeria	9	0.72 %
Cuenca	8	0.64 %
Ciudad Real	8	0.64 %
Santa Cruz de Tenerife	8	0.64 %
Leon	7	0.56 %
Badajoz	7	0.56 %

Cordoba	5	0.4 %
Lleida	5	0.4 %
Alava	5	0.4 %
Las Palmas de Gran Canaria	5	0.4 %
Salamanca	5	0.4 %
Guadalajara	5	0.4 %
Segovia	4	0.32 %
Cantabria	4	0.32 %
Navarra	4	0.32 %
Baleares	4	0.32 %
Guipuzcoa	4	0.32 %
Huelva	3	0.24 %
Caceres	3	0.24 %
La Rioja	2	0.16 %
Melilla	2	0.16 %
Burgos	2	0.16 %
Avila	2	0.16 %
Girona	2	0.16 %
Lugo	1	0.08 %
Soria	1	0.08 %
Huesca	1	0.08 %
Total	1.256	100 %

PROFILE OF ON-LINE APPLICANTS

Average age: 37 Yrs. old

Males: 671

53,42 %

Females: 585

46,58 %

EMPLOYMENT SITUATION OF ON-LINE APPLICANTS

Employment Situation	Applicants	%
Unemployed	435	34.63 %
Self-employed	272	21.66 %
Permanent employee	166	13.22 %
Looking for work	141	11.23 %
Businessmen	130	10.35 %
Temporarily employed	86	6.85 %
Civil Servant	26	2.07 %
Total	1.256	

E Highlights of Projects and Actions

Our axis of action:

COUNSELING	TRAINING FOR ENTREPRENEURS	INNOVATION	OTHER ACTIONS
<ul style="list-style-type: none">• REDESSA• Penal Institutions• INNprende Network• Young ID Pass Madrid• 40 and over Entrepreneur	<ul style="list-style-type: none">• eSemp• YUZZ• ESADE• Entrepreneur's Fund• IRPF (Personal Income Tax)• Mapfre Foundation	<ul style="list-style-type: none">• Factoria Cultural• Orange Professorship-Chair• Bankinter	<ul style="list-style-type: none">• City Hall and other Official Entities



COUNSELING

REDESSA

Objective:

To provide counseling in order to support and generate development and growth in the businesses situated in Redessa.

Beneficiaries:

46 small businesses and entrepreneurs situated in the available space at Redessa , at the City Hall of Reus.

Implementation and Development

During this year the Seniors at SECOT have assisted 9 official acts organized by Redessa with the participation of 13 Seniors. They have also collaborated in organizing the XI Seminar Jornada d'Emprenedoria and have participated as part of the jury in the X Premis Reus a la Creacio d'Empreses.

COUNSELING

PENAL INSTITUTIONS

Objective:

To foster the spirit of entrepreneurship and to re-educate in order to facilitate the process of re-entry into society and the workforce through self-employment for those who are deprived of liberty.

Beneficiaries:

In the first semester we had one person in the training courses.

Implementation and Development

Voluntary Seniors of SECOT train interns in diverse fields such as management, marketing for entrepreneurship, economic planning and financing, market studies, etc.



COUNSELING

INNPRENDE NETWORK

Objective:

To generate 10 new projects in feasible businesses in the hospitality and tourism industries as well as agriculture in Andalucía.

Beneficiaries:

50 participants have been chosen amongst 700 Andalusians.
35 men and 15 women between the ages of 22 and 40.

Implementation and Development:

The Seniors at SECOT tutor and train the selected entrepreneurs so that they can acquire the abilities necessary to design and create their own business plan.●

COUNSELING

YOUNG ID CARD

Objective

To offer the holders of a “young ID card” in Madrid access to the training courses for entrepreneurship offered at The SECOT School for Entrepreneurs in Madrid,eSemp- subject to the criteria of admissions of the school . They are also counseled by the Seniors of SECOT in projects of entrepreneurship.

Beneficiaries:

Cardholders of an ID Youngpass in Madrid.

Implementation and Development:

The Seniors at SECOT develop training sessions within the offers published by the SECOT School for Entrepreneurs of Madrid. The Seniors also advise and help develop projects that are presented.●



COUNSELING

ENTREPRENEURSHIP AFTER 40

Objective:

The purpose of these seminars is to allow the future entrepreneurs to bring forth their projects and explain them to successful businessmen and get their feedback, help and advice. The best projects received awards.

Beneficiaries:

500 Participants. 31 presented projects evaluated by 30 Seniors. 3 projects were mentored by Seniors. 121 hrs. and 5 Seniors involved.

Implementation and Development:

The best projects were awarded with the continued counseling of the Seniors throughout the entire start-up phase until the actual launching.●

E Highlights of Projects and Actions



Training for entrepreneurs

eSemp

Objective:

To capitalize the knowledge and expertise of our Seniors in order to transform it into a valuable quality training product that is useful and sustainable for all.

Beneficiaries:

434 students in 2014. Courses mainly targeting entrepreneurs who wish to launch a certain business project and who lack the basic knowledge and management skills necessary to create, develop and implement it.

Implementation and Development:

The educational courses include 328 hours in total. They are possible thanks to the support received from MadridEmprende, from the City Hall of Madrid, The Rafael del Pino Foundation and the Comunidad de Madrid.

These services are part of a support system for entrepreneurs that is made possible by SECOT and that has recently been awarded with a seal for outstanding performance in the creation of employment for young people from the Ministry of Employment which is supported by the European Monetary Fund. ●



Training for entrepreneurs

YUZZ

Objective:

To capitalize the knowledge and expertise of our Seniors in order to transform it into a valuable quality training product that is useful and sustainable for all.

Beneficiaries:

284 young people between the ages of 18-30 with basic technological business ideas. Two of these projects that were created with the cooperation of SECOT became finalist for the national award:

Owlmet: Software solutions for the gathering and processing of large amounts of data.

Neuromade: Solution and e-health for the early detection of memory loss and how to prevent it.

Implementation and Development:

197 Secot Seniors have taken part in the development of this project. 90 sessions took place and a total of 223 hrs were invested in training. Many branches participated in this project including Alava, Aragon, Barcelona, Cantabria, Girona, Guipuzcoa, A Coruña, Leon, Madrid, Malaga, Mallorca, Tarragona, Valencia, Vigo and Vizcaya. ●



Comunidad de Madrid
www.madrid.org



Training for entrepreneurs

ESADE

Objective:

ESADE Business School has 3 different programs: MBA, Executive Education, and University Business Programs. The degree in Business Administration as adapted by the Bologna Plan takes place in the BBA. The Seniors at Secot collaborate inside the Business Administration programme as academic mentors for those students participating in the PRACTICUM III and PRACTICUM IV programmes where the students receive credit hrs for working in the business. The last year before graduating and earning a Bachelor's Degree in Business Administration Secot also participates in some of the final assignments required in order to earn the degree. The Seniors also help plan and develop a final project, The IN COMPANY PROJECT. This project is proposed by the company where the student has earned the credits by working.

Beneficiaries:

The students of ESADE a total of 121 students on this occasion have had the opportunity to benefit from the knowledge and expertise of the Seniors of Secot who are experienced relevant figures in the business world.

Implementation and Development:

A total of 9 Secot Seniors have participated and donated a total of 1.704 hrs. ●



Training for entrepreneurs

FONDO DE EMPRENDEDORES

Objective:

The Entrepreneurs' Fund is designed to support and award the best start up projects and businesses in the field of energy efficiency.

Beneficiaries:

The fund selects an average of 5 projects from all of the ones presented to participate in a 24 month incubation process, where they are given a monetary allowance, technological, legal and business advice. During this phase they are trained by a Secot advisor and they receive help in acquiring capital for the initial phase following the incubation phase. Two of the projects that were coached Vortex and Powertrack participated in Spain Startup which was celebrated at the end of the year.

Vortex was the winner in the Energy category for their wind generating project.

Implementation and Development

7 Seniors have participated as advisors in 6 energy saving projects that have been selected. A total of 1.020 hrs and 85 sessions will be dedicated to this project by the Seniors throughout the year. ●



Training for entrepreneurs

FUNDACIÓN VODAFONE

Objective:

To make the Seniors of Secot more familiarized with the use of computers and the Internet in order to improve their quality of life. This is positive not only for leisure and communication aspects but also as a tool for the training and counseling they offer entrepreneurs and small businesses.

Beneficiaries:

383 participants in 25 training sessions and 74 hrs of training.

Implementation and Development:

SECOT volunteers will receive training in Microsoft Word Programs, Power Point, Excel, e-mails, Internet, using pen drives, e-commerce, Visual Identity, Social Networks and Marketing 2.0. They will also receive special training in order to learn how to use a Smartphone.●

Training for entrepreneurs

SPECIAL TRAINING FOR SENIOR VOLUNTEERS

Funds granted to Secot with charges to the Income Tax assignation for 2013

Objective:

To pass on knowledge and expertise from the Secot Seniors and develop a harmonious Volunteer system that builds and strengthens intergenerational relations.

Beneficiaries:

302 direct beneficiaries.

Implementation and Development:

The program "Senior Volunteers, the Pillars for Entrepreneurs", is a program in which 69 Seniors participate and it is made possible thanks to the support of The Ministry of Health, Social and Equality Services, and The Secretary of State of Social Services and Equality. The contents of the program include: Training for the integral parts of entrepreneurship, marketing, commercial management, small business financing and accounting and training for creating a business plan.●

FUNDACIÓN MAPFRE

Training for entrepreneurs

FUNDACIÓN MAPFRE

OBJETIVO

Ofrecer, dentro del Programa Accedemos al empleo de Fundación MAPFRE, la oportunidad de que personas con inquietudes emprendedoras se formen en aspectos básicos para el emprendimiento y puedan acceder a un posterior asesoramiento por parte de los seniors de SECOT.

BENEFICIARIOS

204 (sobre 300 admitidos) asistentes de Madrid, Valencia, Oviedo, Barcelona, Málaga, Bilbao, Valladolid y Sevilla.

EJECUCIÓN Y DESARROLLO

49 seniors-docentes imparten formación específica para la elaboración del Plan de Empresa para la puesta en marcha de su idea de negocio.●



Innovación

BANKINTER

Objective:

To support the feasibility plan called “Tres en Raya” or three in a row where management is contemplated in three dimensions: economic, social and environmental.

This is favorable in the creation and development of new business projects.

Beneficiaries:

Employees of Bankinter with their participation in eSemp.

Implementation and Development:

The Associates of Secot take part in talks to motivate former employees and current employees of Bankinter and they put together a corporate support team in Bankinter through the Veterans Plan.●



Innovación

ORANGE PROFESSORSHIP-CHAIR UPM

Objective:

To strengthen the “End of Course Project” as a bridge between Technical Communication Engineers and entrepreneurship. The goal has been to show the students what exactly a telecommunications company should be able to do and on the other hand to teach them how important it is to encourage team work, and be committed and also how important work ethics are in the success of a business. In the course students were presented with the concepts and were given tools and methods to put into practice in their “End of Course Project”.

Beneficiaries:

Students preparing their end of Career projects of the Telecommunications School of the Polytechnique University of Madrid. Three projects have been advised by SECOT's angels or tutors.

Development and Performance:

7 of SECOT's Seniors have been the angels of students with the Orange Scholarships to develop their PFC within this initiative in 30 actions and a total of 75 hours.●



Innovación

FACTORÍA CULTURAL

A creative hub located in Matadero-Madrid

It fosters and triggers the development of businesses in the creative and cultural fields, with the help of entrepreneurs.

Beneficiaries:

39 entrepreneurs have benefitted from the training processes and personal mentoring.

Implementation and Development:

16 seniors have participated in a total of 80 sessions throughout 160 hrs. This project is made possible with the collaboration of Obra Social “la Caixa”.●

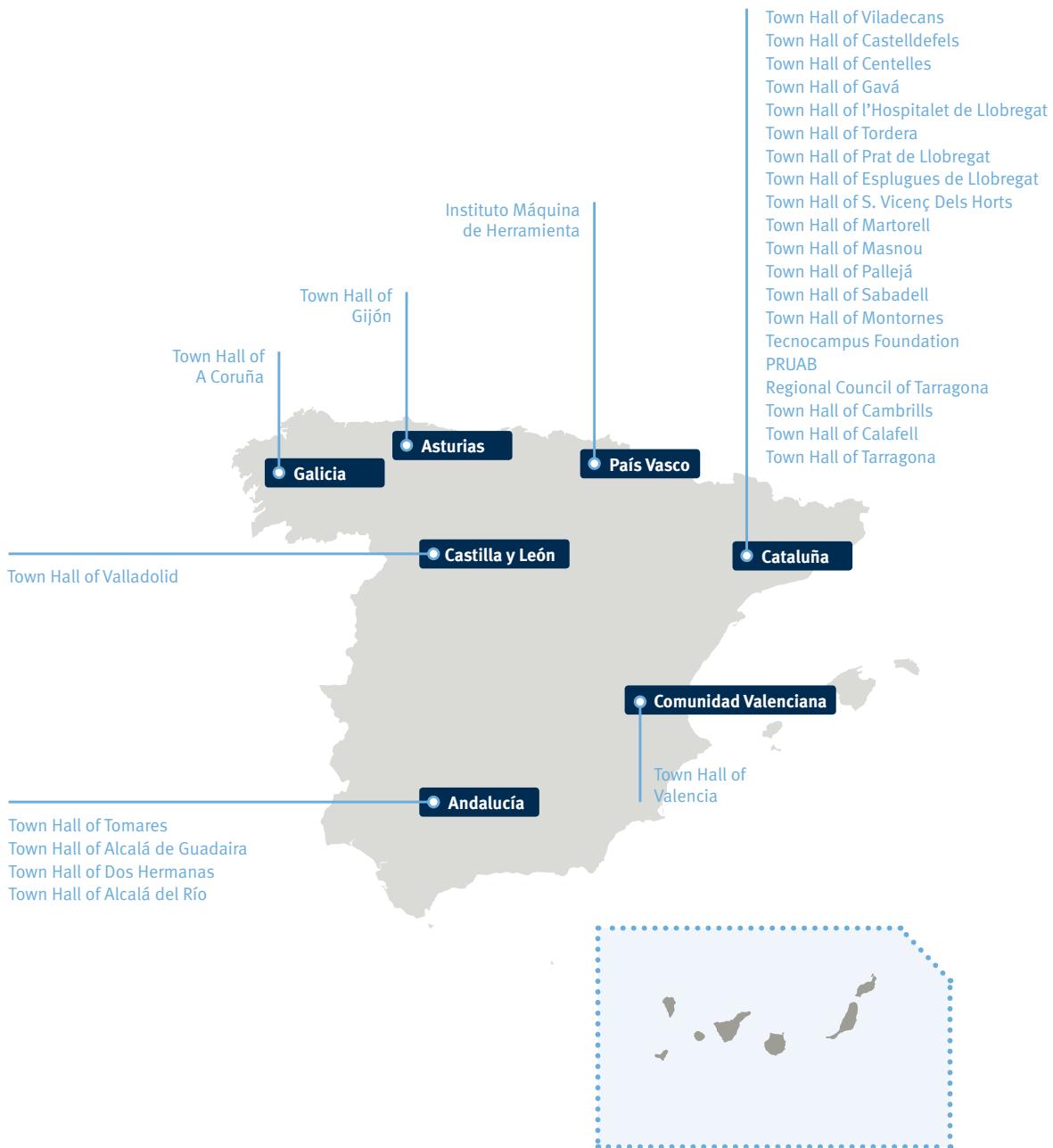


Obra Social "la Caixa"

E Highlights of Projects and Actions

Town Halls and Public Organisms

TOWN HALLS AND PUBLIC ORGANISMS



INTERGENERATIONAL MENTORING FOR ENTREPRENEURS-INTGEN

Secot Guipuzcoa is presently collaborating as a local partner in the Erasmus + Project sponsored by CEBANC educational center in San Sebastian .This is called intergenerational mentoring for entrepreneurs and focuses its activities on promoting innovation and change while maintaining good business practices.

This project began in September of 2014 and has a duration of three years. It is made possible with the collaboration of several Universities, High Schools, Adult Schools, as well as businesses, business networks, and organizations of the nonprofit sector. The main objective of the project is to target unemployment amongst people 30 yrs of age and under (considering entrepreneurship as a solution for self-employment) and also for those who are 45 and over who have lost their jobs and need to learn new skills. In this aspect our Senior volunteers will promote the insertion of the beneficiaries into the workforce. The volunteers will also benefit from this by keeping themselves active as they carry out their mentoring while promoting intergenerational relations.

CESES

SECOT is a member of CESES, The Confederation for European Experts based in Brussels. 22 Organizations of Senior Volunteers make up this confederation made up of countries in the EU.

www.ceses.net

Secot has participated in the events that have taken place in 2014 in Paris and Brussels under the theme “Future meets experience”.

CLOSING CEREMONIES OF THE 5TH AND 6TH EDITIONS OF THE ESEMP TRAINING COURSES MADRID



Family Portraits: eSemp teachers and Secot representatives.

Closure of the V and VI Edition of the SECOT School of Entrepreneurs, eSemp, took place in Matadero Madrid and Pérez-Llorca Auditorium on May and December 2014.

En Matadero

The closing acts for the 5th and 6th annual editions of the eSemp training courses were held in the months of May and December in Matadero de Madrid and the Perez-Llorca Auditorium. In May the headquarters of the Factoria Cultural “Cultural Factory” hosted the closing ceremony for the training courses given by eSemp. The venue was Matadero de Madrid. Joaquin Ruiz de Castroviejo President of eSemp at that moment and also President of SECOT Madrid hosted the opening welcoming act.

The next speaker to take the floor was Rosina Gomez de Baeza President of Factoria Cultural and Lucia Ybarra Vicepresident of Factoria Cultural. They were both very honoured for having been able to host the gathering at the Matadero de Madrid, the headquarters of the training programme thereby “supporting and encouraging the spirit of entrepreneurship”. Following this Vicente J. Montes Director of the Rafael Del Pino Foundation and Fernando Herrero Head of the Economic promotion Service for the City Hall of Madrid, both agreed that it is necessary to support new programs such as Escuela Secot de Emprendedores -an entrepreneurship project in and of itself. They also congratulated all of the students for their courage in striving to become entrepreneurs. In this last term (Jan. 2014-May 2014), 201 entrepreneurs have received specific training on business management, marketing, financing, business planning, with a total of 504 subscribers on the webpage: escuelasecotemprendedores.org.

A total of 328 hours were imparted by 24 teachers in 4 courses and 4 seminars offered by eSemp.



Family Photograph: Students and Teachers of eSemp with main representatives of SECOT.

In the Perez-Llorca Auditorium

In December the Perez-Llorca Auditorium hosted the 6th annual closing ceremony of the eSemp business training courses imparted by eSemp. Antonio Ferrer Abello, Director of eSemp was in charge of the opening welcoming act. After expressing his gratitude to all the students and teachers of eSemp who were present he handed the word over to

Jose Pedro Perez Llorca, President of Perez Llorca and Collaborating Member of Secot, who expressed his enthusiasm for being able to attend the closing ceremony of eSemp. “What eSemp and SECOT do is worth it and that's why we support them”. On his part Vicente J. Montes, Director of the Rafael del Pino Foundation affirmed that “To work with SECOT is to take advantage of the enormous human resources of the Secot Seniors”. He also stated that “We would like to see the Secot project grow, and the Rafael del Pino Foundation wants to be in it”. Pedro Gonzalez Torroba , General Manager of Madrid Emprende of the City Hall of Madrid also agreed that although it is not an easy situation projects like those of eSemp are proof that “we can do things to change society and entrepreneurs are the main drivers of this change”.

Maria Benjumea , Vicepresident of Secot and President of Spain Startup shared her experien-



ces with Infoempleo and how it turned into Spain Startup. She explained how much she had enjoyed the process but also how it is essential to have the proper training and the right team. She also explained how companies need innovation in order to grow and how entrepreneurs must be constantly evolving.

Following this the diplomas were handed out by the teachers of the school. Then Rafael Puyol Antolín, in his first public act as a new President of Secot expressed how “Secot will try to reach out to all of those who are in need”, not only through professional and

technical training but also through the passing on of skills and values. He urged all of the Senior volunteers to continue in their volunteering and encouraged the students to move forward with their projects and dreams.

In this last school year eSemp has trained 233 entrepreneurs.●



FIRST ANNUAL MEETING IN JAEN



An instant of the day with those coached and mentored by SECOT.

The Congress and Fairgrounds of Jaen, IFEJA became in February the venue and headquarters where the 1st annual meeting was held for those who have been coached and mentored by Secot. The session began with a formal presentation where each participant was able to introduce him/herself and bring forth their business project. Many of the participants are already entrepreneurs or about to become. After this the participants were able to assist the various conferences taking place about the importance of having a business project in order to communicate one's ideas and in order to succeed in business.●

FIRST COUNSELING SESSION OF SECOT VALLADOLID: THE WAY TO SUCCESSFUL ENTREPRENEURSHIP



A flash of the session.

The Mayor of Valladolid, Francisco Javier Leon de la Riva assisted the session as well as the President of the Official Chamber of Commerce and Industry, Carlos Villar Barba, who is also the winner of the award for Best Young Entrepreneur in Madrid 2014. The President of Secot Valladolid Tomas Fernandez de Larrinoga also assisted as well as the then General Secretary of the Association Marcos Viniegra Pacheco.

At this meeting the Employment Coordinator for Innovation and Economic Development for the City Hall of Valladolid, Irene Rodriguez Rojo, explained the success of the Savia Emprendedora project, Senior advice for young entrepreneurs in which the Secot Seniors from Valladolid also participated.

In addition to this, the Vicepresident of Secot Valladolid, Jose Gonzalez, made a balance of the activities of this volunteer project and its aim to create jobs. He also highlighted the number of people that have been helped by the Seniors this year and the many success stories.●

G Public Events

CLOSING CEREMONY OF THE GRANADA SCHOOL OF ENTREPRENEURS

In June the annual closing ceremony for the Granada Municipal School of Entrepreneurs took place. It was sponsored by the City Hall of Granada and hosted by the Seniors of Secot in Granada.

This school opened its doors in October of 2013. From October of 2013 until June of 2014 a total of 13 seminars have taken place and 128 hours of training classes imparted.

In total they have had 389 students, 173 men, and 216 women. The members of this branch in Granada have actively collaborated in the training of the young entrepreneurs of the region some of which have already started up their own businesses.●

INAUGURATION OF THE RAFAEL DEL PINO CLASSROOM AT THE HEADQUARTERS OF SECOT MADRID



Family picture of the representatives of the Rafael del Pino Foundation, Secot, and eSemp.

SECOT VALLADOLID, BEST INSTITUTE FOR ENTREPRENEUR SUPPORT



Tomas Fernandez de Larrinoa and Jose Gonzalez Torrico, President and Vicepresident of SECOT Valladolid respectively with representatives of The Association for Entrepreneur Initiatives.

The Association for Business Initiatives hosted the 1st edition of the Business Initiative Awards. These awards are intended to give recognition to those who have started up a business from zero, and who have done this in Valladolid. SECOT Valladolid was awarded for their support to these startup businesses.●

The Secot School for Entrepreneurs eSemp celebrated on the 9th of July the inauguration of the Rafael Del Pino classroom. Amongst the people in this gathering were teachers from Secot as well as members of the management team: Joaquin de Ysasi-Yasmendi and Monica de Oriol, Presidents of Honor of Secot; Lucila Gomez de Baeza, Founding President of the Association and Gabriel del Hierro President of Secot Madrid as well as a great number of Seniors who collaborated in this project and the President of the Rafael del Pino Foundation Maria del Pino and Ana Maria Calvo Sotelo the widow of Rafael del Pino. In this manner they have made their wishes of holding a tribute to Rafael del Pino a reality. Maria del Pino, President of the Foundation described him as “a person who was passionate about what he did, perseverant, with extraordinary curiosity, honest with himself, and with others and strongly committed to the wellbeing of others”.

Following this Monica de Oriol, President of SECOT and then President of el Círculo de Empresarios (Business Roundtable of Spain) expressed her gratitude to the Comunidad de Madrid and to Madrid Emprende of the City Hall of Madrid, for their contribution to eSemp which is already three years old and planning to expand to other Spanish cities.●

THE REPSOL FOUNDATION HOSTS THE CELEBRATION OF THE 6TH ANNUAL SECOT AWARDS OF EXCELLENCE



The award winners.

The awards which on this occasion were celebrated in the Auditorium of the Lazaro Galdiano Foundation a Collaborating member of Secot, have the objective of recognizing the effort and initiative of the members of Secot who have strived for perfection in their activities in the counseling of entrepreneurs, small businesses, and nonprofit organizations.

After the first welcoming words, Lucila Gomez de Baeza Tinture, Founder President of SECOT, and Elena Hernando, General Manager of the Lazaro Galdiano Foundation presented the Museum to the guests and reminded them that "it is a place full of culture and life, and it is a

place for all to enjoy because it belongs to us all."

Cesar Gallo then Vicepresident of the Repsol Foundation was in charge of handing out the awards. In his opening statements he highlighted the valuable contribution of the Seniors in the development of business projects which have been incubated in the Repsol Foundation not only with planning the business project but also seeing it through.

REPSOL FOUNDATION SPONSORS AND GIVES OUT AWARDS. In the category of Relevant Senior the award was granted in a solidary manner to the following

members: Llorenc Macias Dominguez, from Secot Barcelona, and to Federico Pellicer Bambo from Secot Zaragoza for their dedication to the Secot Association for 13 and 14 yrs. respectively.

The award for the Most Relevant Project went to the Proyecto Red INNprende, funded by the Cruzcampo Foundation and developed by the Seniors from various branches: Jaen, Sevilla, Jerez, and Malaga. This project has contributed to the real economy in areas such as hospitality in Andalucia because they have closely worked together with other collaborating entities and have encouraged a group effort for this area.

The Excellence award to the Excellent Delegation was given to the Delegation of Leon.

And lastly, the award for best mentored project went to the Caltor Association, a special work center where the Seniors Francesc Turro and Roberto Dalmases from Secot Barcelona helped create more than 160 jobs for handicapped people.●

"You are a reality that is based on your past and thanks to your past you have the necessary knowledge and attitude to help, and based on that I predict you will have an excellent future".

Cesar Gallo, Vicepresident of the Repsol Foundation.



25TH ANNIVERSARY OF “I WILL KEEP HELPING YOU” JUNE 13TH, 2014



The celebration sponsored by everis and the Mahou-San Miguel Foundation was assisted by Fatima Ibañez, Minister of Employment and Social Security as well as other important executives from companies that make up the Protective Council of Associate Sponsors, as well as representatives from the public and private sectors and the Seniors of Secot. They all share the enthusiasm and dedication with which the Association has been able to develop their social and economic work, rewarding society with the experience of their more than 1100 Seniors.

Stages of the Act

The act was introduced by Michi Primo de Rivera an Associate Member of Secot. The memorable day began with a few words from the President of Honour of

Secot, Jose Joaquin de Ysasi-Yasmendi, who pointed out that “At a time when employment for young people in our country has become a troublesome issue, the role of our knowledgeable Seniors as

a support group for young entrepreneurs has become very relevant.

Following this we had the participation of two relevant Seniors of Secot, Carlos Garcia Cebrian, Treasurer of the Association and Begoña Arrechederra, in charge of the Expansion of the Secot Schools for Entrepreneurs, eSemp, who interviewed four people who had received counsel from the said Seniors and how this had positively impacted the outcome of their business projects.

The Founder President of Secot



Lucila Gómez de Baeza after describing Secot's mission, vision and values, expressed her gratitude to the Minister of Employment and Social Security, Fátima Báñez.

She finished her speech thanking His Majesty The King Juan Carlos for His many years as President of Honour of SECOT with the following words: "Sir, in remembrance of Your very recent words, we also keep and will always keep You in our hearts as the most respected and beloved Person".

To close the ceremony, His Majesty The King Juan Carlos highlighted that Secot is a very generous and solidary business project that is geared towards helping young entrepreneurs and persons in danger of social exclusion.

With this final act Secot commemo- rates 25 years of work full of enthusiasm and dedication on the part of our veteran seniors who with their valuable baggage and know-how result of many years of work have passed on their knowledge through counseling and training young

entrepreneurs, institutions, and small businesses, all of them activities volunteered as a nonprofit and charity service for the benefit of our society.●



Collaboration Agreements

Asociación de Jóvenes Empresarios de Navarra, AJE Navarra	Secot Navarra
Asociación de Trabajadores Autónomos de Castilla y León	Secot Valladolid
Ayuntamiento de Madrid	Secot Madrid
Ayuntamiento de Valencia	Secot Valencia
Ayuntamiento del Valle de Egüés	Secot Navarra
Banco Sabadell	Secot Valencia
Bankinter	Servicios Grles. + Secot Madrid
Cámara de Comercio de Mallorca	Secot Balears
Colegio de Ingenieros Técnicos Industriales de Barcelona	Secot Barcelona
Comunidad de Madrid. Consejería de Educación, Juventud y Deporte - Carné Joven	Servicios Generales
Confederación de Trabajadores Autónomos de Cataluña	Secot Barcelona
Cruz Roja Española	Secot Asturias
Diputación de Jaén	Secot Jaén
Diputación de Tarragona	Secot Tarragona
Diputación de Valladolid	Secot Valladolid
Entidad Estatal de Derecho Público Trabajo Penitenciario y Formación para el Empleo, TPFE	Servicios Generales
ESADE	Secot Barcelona
Ferias Jaén - IFEJA	Secot Jaén
Fundació Privada Parc de Recerca Uab (PRUAB)	Secot Barcelona
Fundación Banesto Sociedad y Tecnología (YUZZ)	Servicios Generales
Fundación Cáritas Chavícar	Secot La Rioja
Fundación Mapfre	Servicios Grles. + Secot Madrid
Fundación Máshumano	Servicios Grles. + Secot Madrid
Fundación Privada Reddis	Secot Tarragona
Fundación Rafael del Pino	Servicios Grles. + Secot Madrid
Fundación Repsol	Servicios Generales
Fundación Tecnocampus Mataró-Maresme	Secot Barcelona
Fundación Universitaria Isidoriana (Cartagena)	Secot Murcia
Fundación Vodafone España	Secot Madrid
Gremi de Fabricants de Sabadell	Secot Barcelona
Jesuites Sarrià	Secot Barcelona
Mancomunitat La Plana	Secot Barcelona
Omedicus	Secot Girona
Parque Tecnológico Walqa, S.A.	Secot Aragón
Redessa	Secot Tarragona
Universidad de Murcia	Secot Murcia
Vital Obra Social	Secot Álava
Total	37

I Founding Members

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Sr. D. Carlos Álvarez Jiménez	Sr. D. Bernardo López Majano
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Bankia

BBVA



Deloitte.

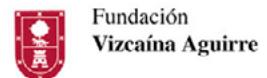


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N Annual Financial Report

PROFIT AND LOSS STATEMENTS (€)

	2014	2013
INCOME		
Associates and Collaborating Members	233.317	238.062
Grants, donations, and inheritances	55.584	67.729
Other income from activity	383.285	486.598
TOTAL INCOME FROM ACTIVITIES	672.186	792.389
Financial deposits	1.679	4.899
TOTAL INCOME	673.865	797.288
EXPENSES		
Personnel expenses	257.291	252.227
Independent professional services	40.373	45.636
Travel expenses	84.599	67.956
Fixed assets depreciation	84.801	78.285
Other operating expenses	218.594	297.279
TOTAL EXPENSES	685.659	741.383
FINAL YEAR RESULTS	-11.794	55.905

BALANCE SHEETS (€)

	31/12/14	31/12/13
NON CURRENT ASSESTS	367.079	321.209
Fixed intangible assets	128.684	173.242
Intangible assets	131.197	142.759
Long term investments	997	997
Long term financial investments	106.201	4.211
CURRENT ASSETS	528.134	662.533
Advance payments and suppliers	500	500
Defaulters and pending accounts	185.031	277.618
Short term financial investments	20.000	135.000
Treasury	322.603	249.415
	895.212	983.742
TOTAL ASSETS		
NET WORTH	841.801	920.069
Social Fund	67.022	64.652
Previous year surpluses	659.973	630.711
Annual surplus	-11.794	55.905
Grants, donations, inheritances	126.600	168.801
CURRENT LIABILITIES	53.411	63.673
Client advance payments	0	19.867
Various creditors	36.890	28.213
Debts with the Public Administration	16.521	15.593
TOTAL LIABILITIES	895.212	983.742

N Annual Report

Our annual report and our audit report from BDO Audiberia Auditores S.L. are available to the public at our main offices in SECOT or on our web page www.secot.org.

Secot is regularly evaluated by the Fundación Lealtad or Loyalty Foundation which assures that the principles of transparency and good practices are being met.

The last report from April 2014 can be found on: www.fundacionlealtad.org

Secot is a non-profit organization declared of public use on the 27th of January 1995.



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28010 Madrid
España

Informe de auditoría Independiente de cuentas anuales

A la Asamblea de Seniors Españoles para la Cooperación Técnica:

Informe sobre las cuentas anuales abreviadas

Hemos auditado las cuentas anuales abreviadas adjuntas de Seniors Españoles para la Cooperación Técnica (en adelante SECOT o la Asociación), que comprenden el balance abreviado a 31 de diciembre de 2014, la cuenta de pérdidas y ganancias abreviada, y la memoria abreviada correspondientes al ejercicio terminado en dicha fecha.

Responsabilidad de la Junta Directiva en relación con las cuentas anuales abreviadas

La Junta Directiva es responsable de formular las cuentas anuales abreviadas adjuntas, de forma que expresen la imagen fiel del patrimonio, de la situación financiera y de los resultados de Seniors Españoles para la Cooperación Técnica, de conformidad con el marco normativo de información financiera aplicable a la entidad en España, que se identifica en la nota 2 de la memoria abreviada adjunta, y del control interno que considere necesario para permitir la preparación de cuentas anuales libres de incorrección material, debida a fraude o error.

Responsabilidad del auditor

Nuestra responsabilidad es expresar una opinión sobre las cuentas anuales abreviadas adjuntas basada en nuestra auditoría. Hemos llevado a cabo nuestra auditoría de conformidad con la normativa reguladora de la auditoría de cuentas vigente en España. Dicha normativa exige que cumplamos los requerimientos de ética, así como que planifiquemos y ejecutemos la auditoría con el fin de obtener una seguridad razonable de que las cuentas anuales están libres de incorrecciones materiales.

Una auditoría requiere la aplicación de procedimientos para obtener evidencia de auditoría sobre los importes y la información revelada en las cuentas anuales. Los procedimientos seleccionados dependen del juicio del auditor, incluida la valoración de los riesgos de incorrección material en las cuentas anuales, debida a fraude o error. Al efectuar dichas valoraciones del riesgo, el auditor tiene en cuenta el control interno relevante para la formulación por parte de la entidad de las cuentas anuales abreviadas, con el fin de diseñar los procedimientos de auditoría que sean adecuados en función de las circunstancias, y no con la finalidad de expresar una opinión sobre la eficacia del control interno de la entidad. Una auditoría también incluye la evaluación de la adecuación de las políticas contables aplicadas y de la razonabilidad de las estimaciones contables realizadas por la dirección, así como la evaluación de la presentación de las cuentas anuales abreviadas tomadas en su conjunto.



Consideramos que la evidencia de auditoría que hemos obtenido proporciona una base suficiente y adecuada para nuestra opinión de auditoría con salvedades.

Fundamento de la opinión con salvedades

El epígrafe VIII. Agencia Tributaria" del Activo del balance de situación abreviado adjunto a 31 de diciembre de 2014, incluye un saldo deudor frente a Hacienda Pública por importe de 73 miles de euros, en concepto de IVA, que consideramos de difícil recuperación teniendo en cuenta la actividad de la Asociación. El informe de auditoría del ejercicio anterior recogía una salvedad por este mismo concepto por importe de 92 miles de euros. En el ejercicio 2014, la Junta Directiva ha acordado registrar como menor patrimonio neto la parte correspondiente a los ejercicios ya prescritos, que asciende a 26 mil euros (103 miles de euros en el ejercicio 2013). Complementariamente, tal y como se menciona en la nota 20 de la memoria abreviada adjunta, en febrero de 2015 la Agencia Tributaria ha realizado un requerimiento de información relativa al Impuesto del Valor Añadido de los ejercicios 2011 a 2013.

Opinión con salvedades

En nuestra opinión, excepto por los efectos del hecho descrito en el párrafo de "Fundamento de la opinión con salvedades", las cuentas anuales abreviadas adjuntas del ejercicio 2014 expresan, en todos los aspectos significativos, la imagen fiel del patrimonio y de la situación financiera de Seniors Españoles para la Cooperación Técnica al 31 de diciembre de 2014, así como de los resultados de sus operaciones correspondientes al ejercicio anual terminado en dicha fecha, de conformidad con el marco normativo de información financiera que resulta de aplicación y, en particular, con los principios y criterios contables contenidos en el mismo.

BDO Auditores, S.L.

Carlos de Corral Gargallo
Socio-Auditor de Cuentas

10 de abril de 2015



Miembro ejecutivo:
BDO Auditores, S.L.

Año 2015 N° 01610198F
SEÑAL COOPERATIVO: 76109 EUR
.....
Este informe no tiene validez en el
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